

# Redevelopment and Gentrification in General Equilibrium

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## Motivation

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  - replaces **old, affordable housing** with **new, high-quality housing**
  - is **spatially concentrated** and often coincides with **gentrification** (Munneke and Womack, 2015)
  - can create a “**trickle-down**” effect at the city-level to improve affordability (Nathanson, 2025)

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  - can create a “**trickle-down**” effect at the city-level to improve affordability (Nathanson, 2025)
- Rising interests to restrict redevelopment: e.g. **Chicago**, SF, Seattle
- However, there is limited understanding of the distributional effects of redevelopment:
  - across heterogeneous households
  - at both the neighborhood and city level
  - in the short-run and long-run

## **This Paper: What We Do**

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### Structural Model: build a **dynamic spatial GE** model:

- Space: neighborhoods with **indivisible, heterogeneous housing units, endogenous amenities**
- Supply: forward-looking landlords  $\Rightarrow$  **endogenous redevelopment + quality depreciation**
- Demand: heterogeneous households with different income  $\Rightarrow$  **assignment + filtering**

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Counterfactual: simulate **teardown tax** policies with different nghds coverages and length

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- **shift redevelopment** towards **untreated, especially low-income, neighborhoods**
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### Key takeaways:

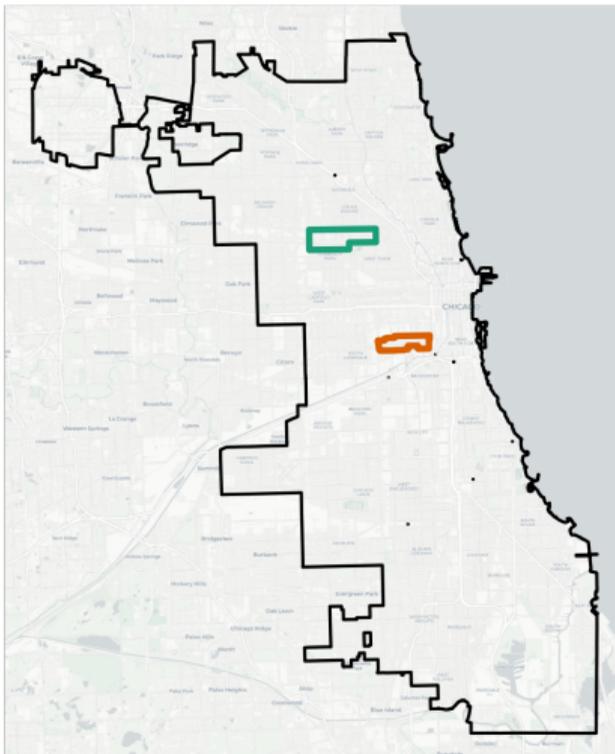
1. **Housing quality** is an important determinant of household sorting and neighborhood changes.
2. **Housing policies** targeted at specific locations can generate significant spatial spillovers.

# **Empirical Analysis: The Teardown Tax**

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- **Assessment records and transaction deeds: 2000–2023**
  - assessment data record a detailed list of housing characteristics for buildings up to six units
  - transaction data record sales price, date, deed type and parcel identifier
- **Building permits: 2006–2023**
  - record application date, address, work type, estimated cost and work description
  - use ChatGPT to select permits that involve tearing down or erecting an entire building
- **RentHub data: 2014–2024**
  - web-scraped rental listings, records monthly rent, address, unit identifier, and housing characteristics
- **Verisk address history data: 2012–2024**
  - panel data on individual address history based on private and public records

# The Teardown Tax Policy in Chicago



- Policy: **teardown tax** to obtain a **demolition permit**:
  - tax =  $\max(\$15,000, \$5,000 \times \text{demolished unit})$
  - emergency teardown and redevelopment into affordable housing are exempt
- Two policy neighborhoods: **606-Trail** and **Pilsen**
  - each  $\approx 5,000$  units, account for 4% in Chicago
  - rising redevelopment and affordability issues detail
- Period: Mar 2021 – Dec 2024
- Goal: to preserve **naturally occurring affordable housing** (City Council of Chicago, 2021)

## Empirical Strategy

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$$Y_{it} = \beta_0 + \sum_{k=-t_0}^{t_1} \beta_k \times 1_{t=k} \times Tr_{it} + \delta_{xt} X_{it} + F_{xt}(LON_i, LAT_i) + \mu_i + \epsilon_{it} \quad (1)$$

- $Y_{it}$ : **demolition and construction permits**, log housing rental and sales prices, and mobility
- $Tr_{it} = 1$  if unit  $i$  is in the treated area and  $t \geq 2021$
- $X_{it}$ : control variables;  $\mu_i$ : unit fixed effect
- $F_{xt}(LON, LAT)$ : neighborhood-time specific polynomial of longitude and latitude

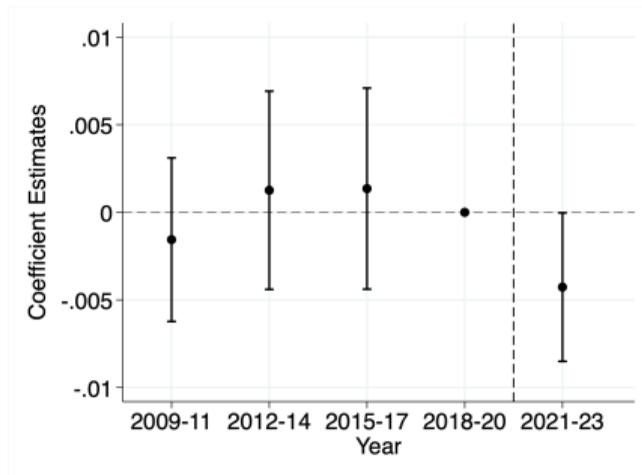
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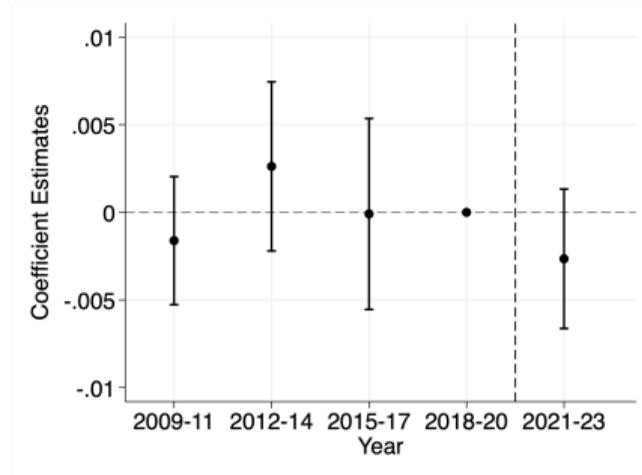
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- **Identification assumption:** conditional on the set of control variables, housing demand conditions are comparable within the narrow buffers across the boundary absent of the policy.

## Main Finding: The Teardown Tax Significantly Reduced Demolition



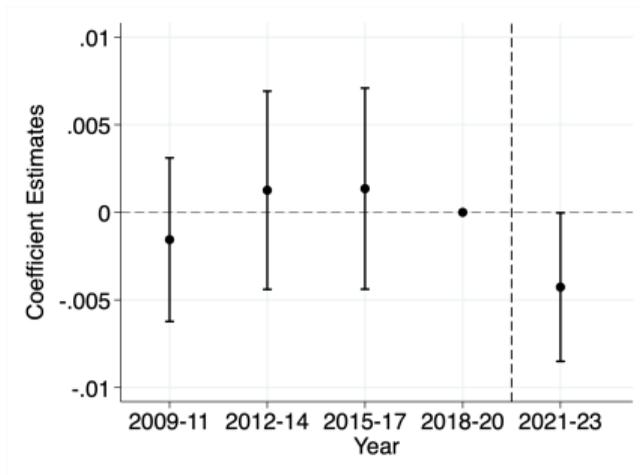
(a) Demolition Permits



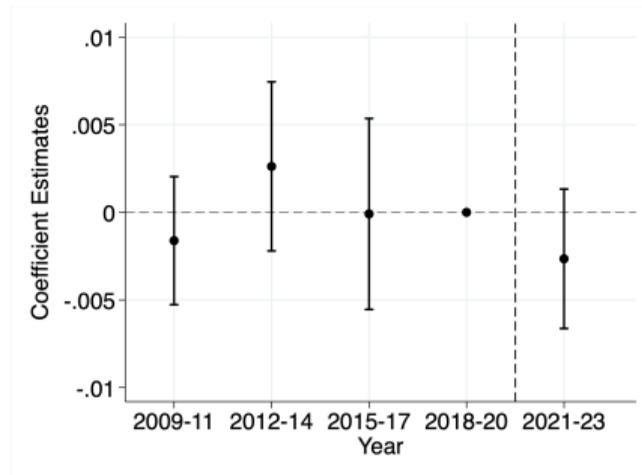
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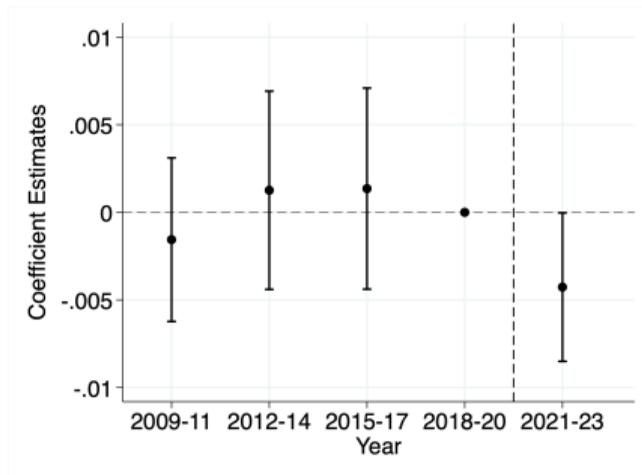
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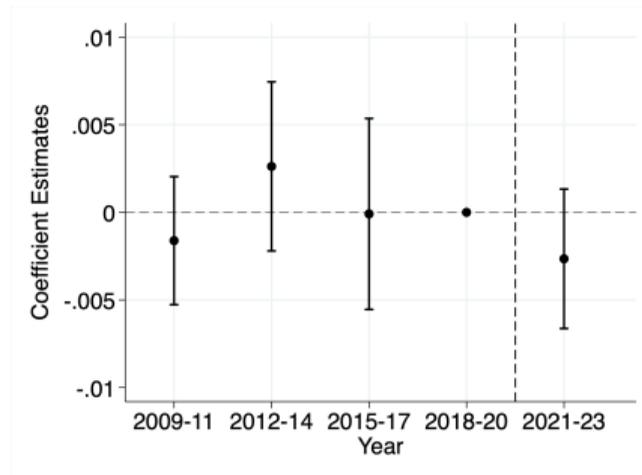
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  - parallel pre-trend indicates similar **housing demand conditions** across the border
  - **spatial spillovers** to the control area is likely minimal due to short policy duration avg rate

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  - parallel pre-trend indicates similar **housing demand conditions** across the border
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- Negative yet insignificant effect on **construction permits**

## Other Empirical Results and Robustness

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- Other outcomes:
  - **housing rent and sales price**: negative, insignificant effects [detail](#)
  - **mobility**: negative, insignificant effect [detail](#)
  - **renovation permits**: insignificant effect [detail](#)
  - **estimated costs of construction permits**: insignificant effect [detail](#)
  - **permit processing time**: insignificant effect [detail](#)
- Robustness check:
  - alternative buffer widths (250m and 1000m) [detail](#)
- We also provide causal evidence on the effect of neighborhood-level redevelopment on income sorting [detail](#)

# **A Model of Redevelopment and Neighborhood Sorting**

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# Environment

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- Neighborhoods:
  - a city comprised of a set of neighborhoods  $x \in \mathbb{X}$ , differing in amenity levels  $\bar{A}(x, z)$
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- Discrete-time economy. Discount factor  $\beta$ .

## Household's Problem: Quality Choice

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- In neighborhood  $x$ , the household with income  $z$  chooses  $(q, y)$  to maximize utility:

$$U_t(x, z) = \max_{q, y} q^\alpha y^{1-\alpha} \quad (2)$$

subject to

$$P_t(q, x) + y = z \quad (3)$$

- where  $\alpha$  is the preference weight on housing,  $y$  is the numeraire, final good
- $P_t(q, x)$  is the rent-quality schedule in neighborhood  $x$

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### Proposition

For  $z_2 > z_1$  and two neighborhoods  $x_1$  and  $x_2$ , we have,

$$\forall q, \quad \frac{\partial \log P(q, x_2)}{\partial \log q} > \frac{\partial \log P(q, x_1)}{\partial \log q} \implies \frac{U(x_1, z_2)}{U(x_1, z_1)} > \frac{U(x_2, z_2)}{U(x_2, z_1)}.$$

## Household's Problem: Neighborhood Choice

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- Neighborhood choice of household with income  $z$ :

$$\max_x A_t(x, z) U_t(x, z) \xi_t(x) \quad (6)$$

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- Housing sorting:

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- Neighborhood amenity includes an exogenous and an **endogenous component**:

$$A_t(x, z) = \bar{A}(x, z) \cdot \bar{z}_t(x)^\eta \quad (8)$$

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- Landlord's problem (assumes perfect foresight):

$$V_{it}(s_{it}, \hat{q}_{it}) = \max \left\{ \overbrace{P_t(q_{it}, x)h_{it} + \beta \mathbb{E}_{\hat{q}_{it+1}} V_{i,t+1} [(1 - \delta)q_{it}, h_{it}, \hat{q}_{i,t+1}]}^{\text{Value of the Existing Structure}}, \right. \\ \left. \underbrace{\max_{h_{i,t+1}} \{-C_{it}(\hat{q}, h_{i,t+1}) + \beta \mathbb{E}_{\hat{q}_{it+1}} V_{i,t+1} [\hat{q}_{it}, h_{i,t+1}, \hat{q}_{i,t+1}]\}}_{\text{Value of Redevelopment}} \right\} \quad (9)$$

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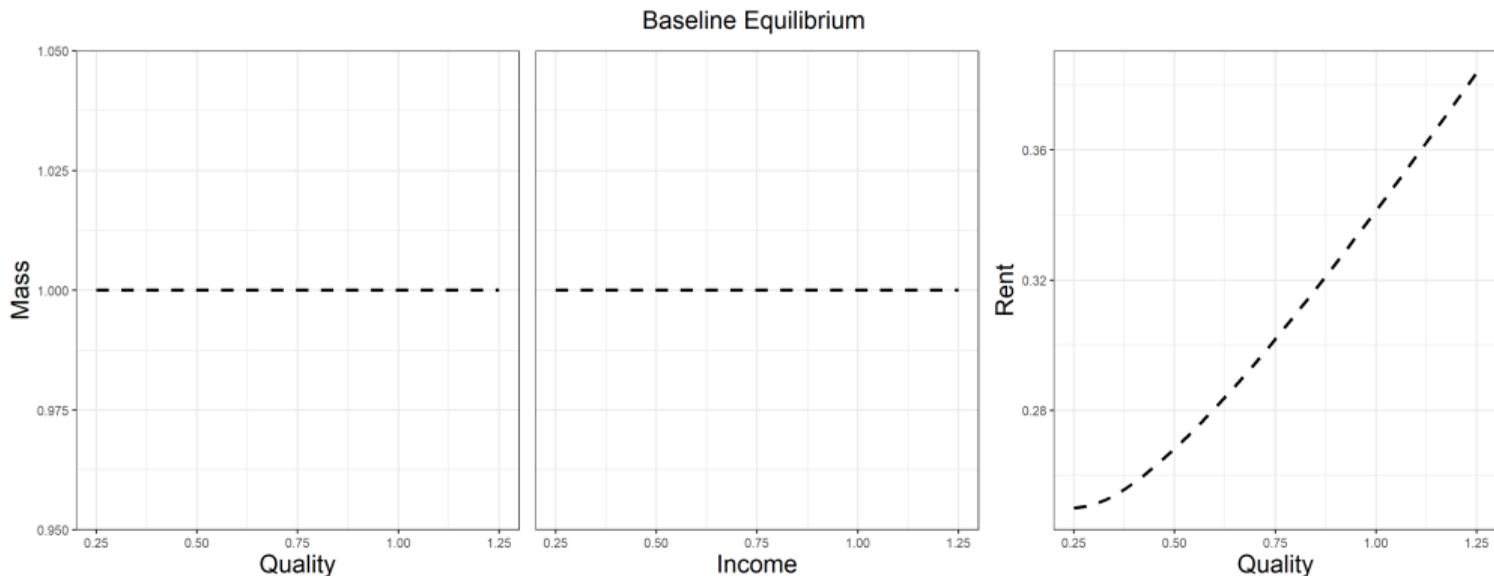
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- Construction cost function:

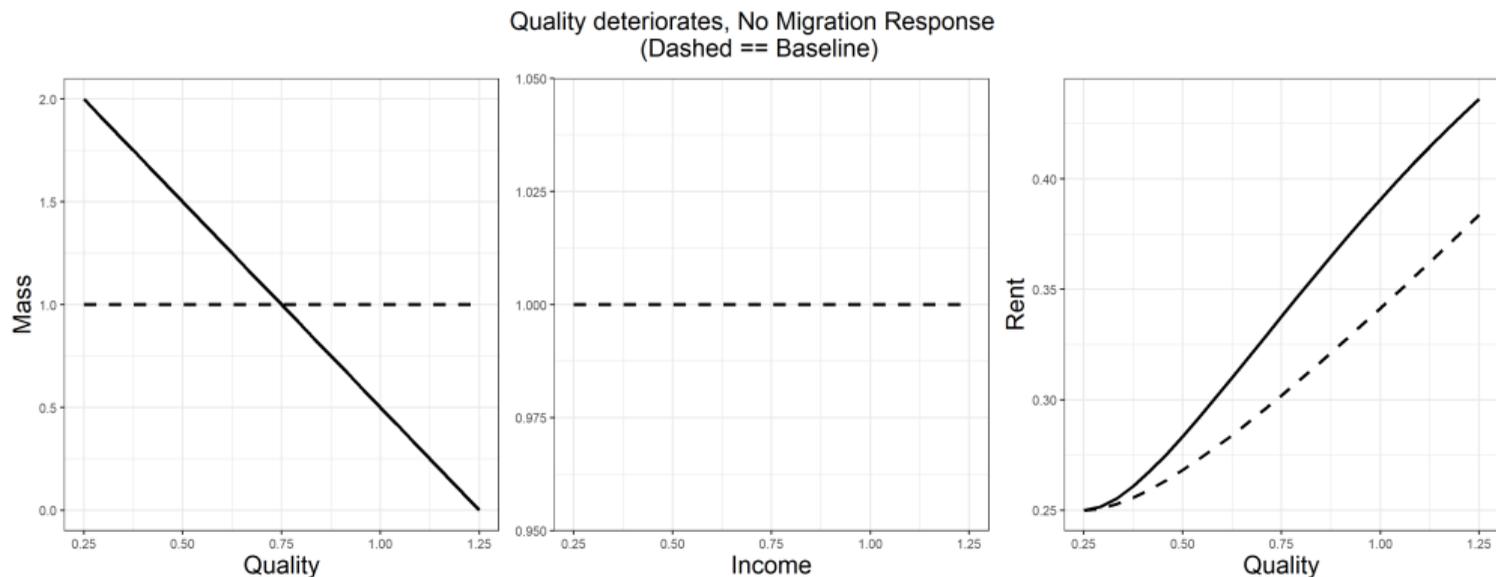
$$C_{it}(\hat{q}, h) = \underbrace{\Omega_x \cdot \hat{q} \cdot h^\gamma}_{\text{Variable construction costs}} + \underbrace{F_{\hat{q}x}}_{\text{Fixed cost incl. teardown tax}} + \underbrace{\sigma_c^{-1} \xi_{it}^R}_{\text{i.i.d. Type-I EVD cost shock}} \quad (10)$$

## Illustration of a Teardown Tax in the Model



- Start from a baseline eqm where a neighborhood has uniform quality and income dist

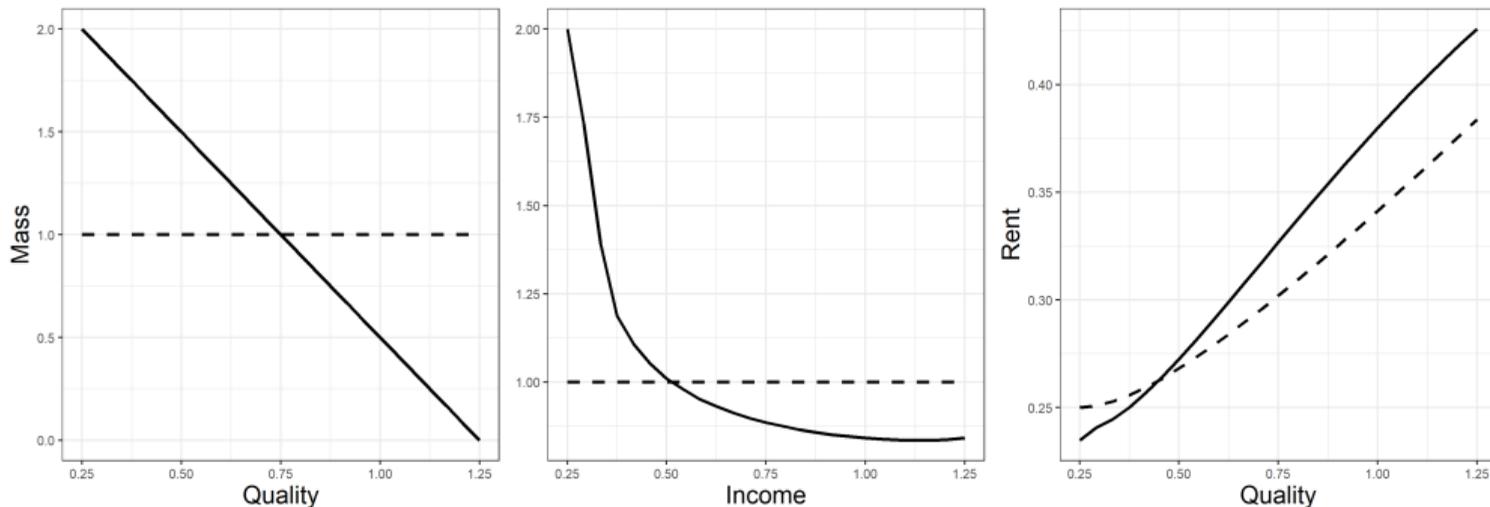
## Illustration of a Teardown Tax in the Model



- Exogenously increase low-quality and decrease high-quality housing (teardown tax)
- Without migration, the rent function **increases** throughout the quality dist and **steepens**

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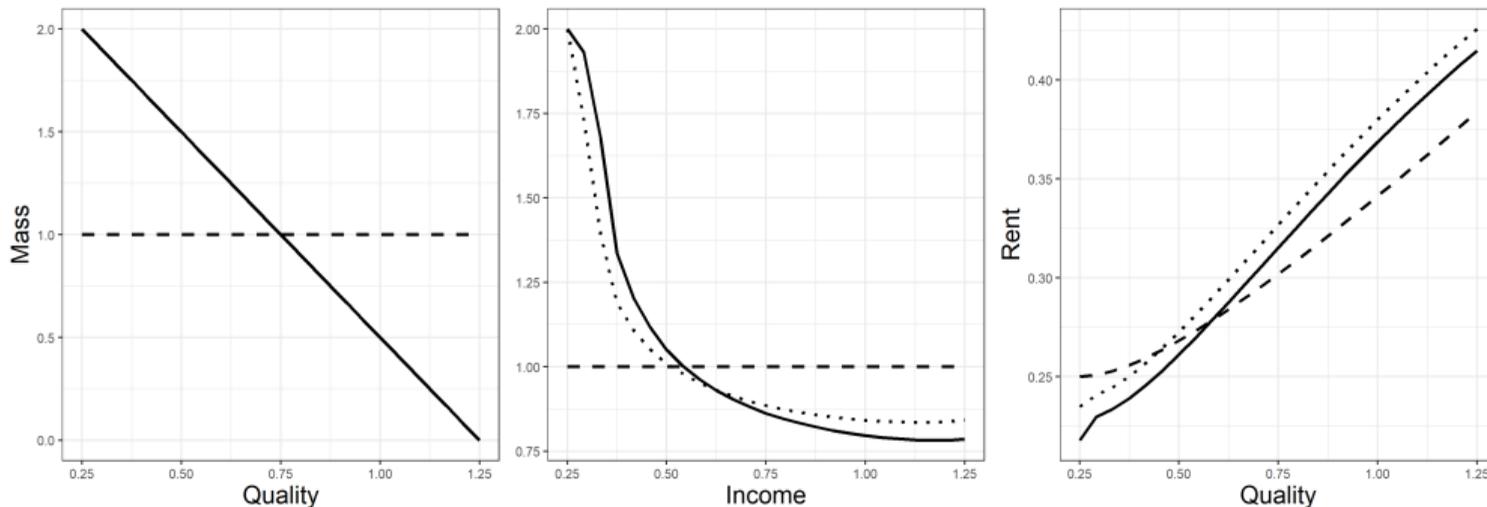
Quality deteriorates, Full Migration Response + Exogenous Amenities  
(Dashed == Baseline)



- With migration, high-income hhs move out and low-income hhs move in
- Change in income dist. shifts down the rent fun.  $\Rightarrow$  low-quality housing becomes cheaper

## Illustration of a Teardown Tax in the Model

Quality deteriorates, Full Migration Response + Endogenous Amenities  
(Dashed == Baseline, Dotted == Exogenous Amenities)



- With migration + endogenous amenity, amenity decreases in the nghd
- The rent function function further shifts down, amplifying the effect of the quality shift

## **Taking the Model to Data**

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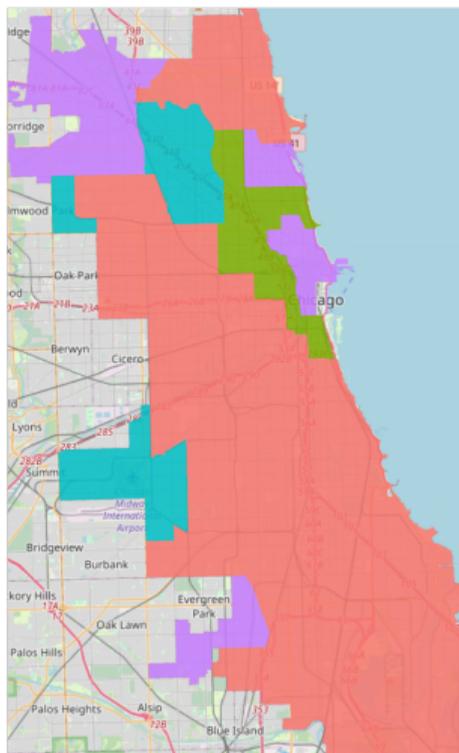
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- **Housing quality and depreciation rate  $\delta$** : estimate a log-linear hedonic regression with nghd-specific parameters using merged [RentHub and assessment data](#) detail
- **Housing supply elasticities**:
  - redevelopment elasticity  $\sigma_c$ : match the **DiD estimate** of the policy effect on demolition detail
  - unit supply elasticity  $\gamma$ : exploit [revealed choices](#) of new buildings and housing demand IV detail
- **Calibrate remaining parameters** to match three sets of empirical moments: detail
  - nghd housing quality distributions (from the hedonic regression)
  - nghd population and income distributions (ACS block-group data)
  - expenditure shares on rent by income decile (ACS microdata)
- Add **moving costs** and **non-homothetic preference** to the model

# Counterfactual Analysis

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# A Teardown Tax on Low-Income Neighborhoods

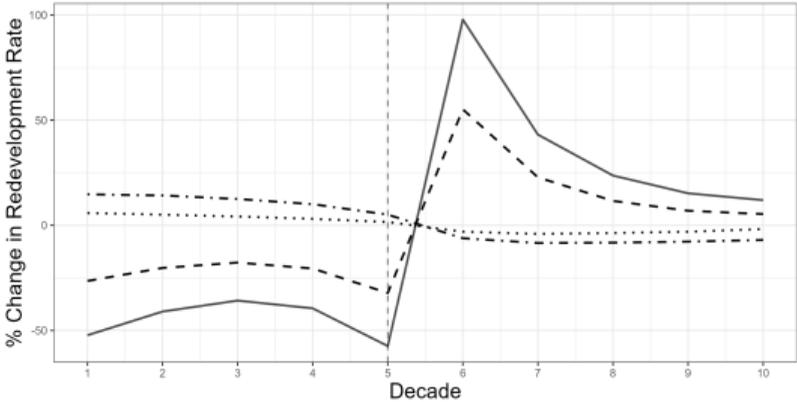


Treatment Status

<span style="color: red;">■</span>	Treated	<span style="color: cyan;">■</span>	Untreated - low income
<span style="color: green;">■</span>	Untreated - high income	<span style="color: purple;">■</span>	Untreated - middle income

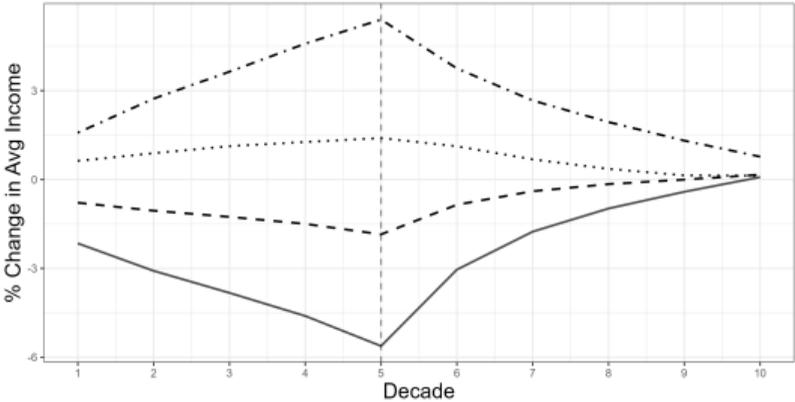
- Simulate a \$60,000 teardown tax in all below-median-income neighborhoods for 50 years.
- Compare outcomes for the treated neighborhoods and untreated neighborhood by initial income.
- Solve for the whole transition path; set a period to be 10 years.

# The Policy Effects on Redevelopment and Average Income



— Treated                      ····· Untreated - Higher Income  
 - - - Untreated - Lower Income   - - - City

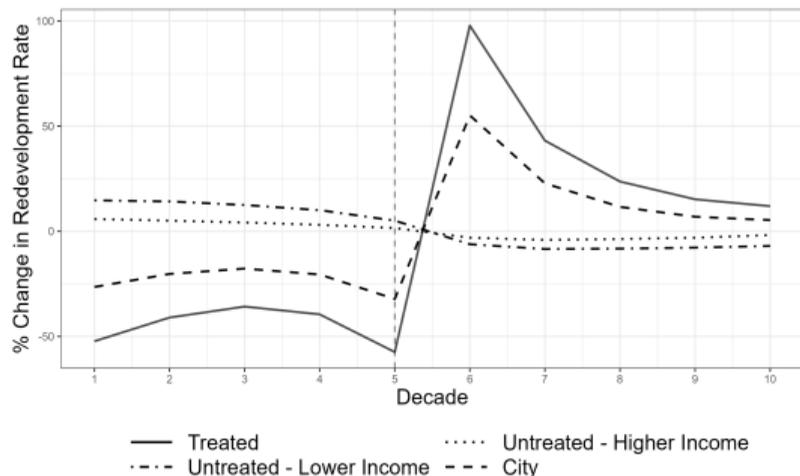
**(a) Redevelopment Rate**



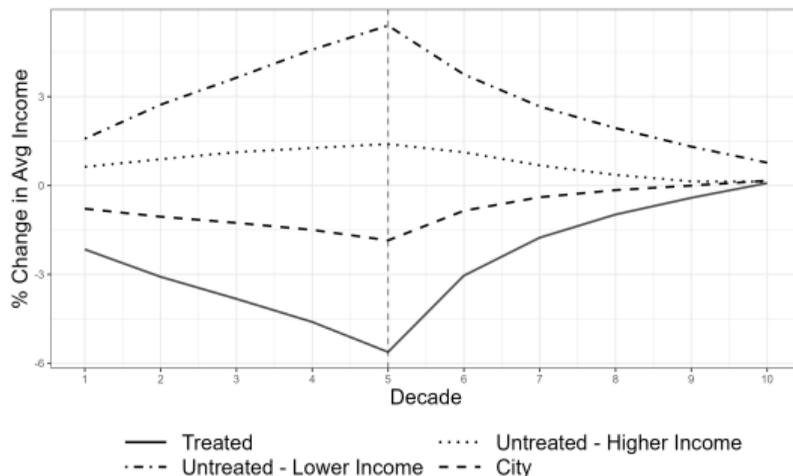
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**(b) Average Income**

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(a) Redevelopment Rate

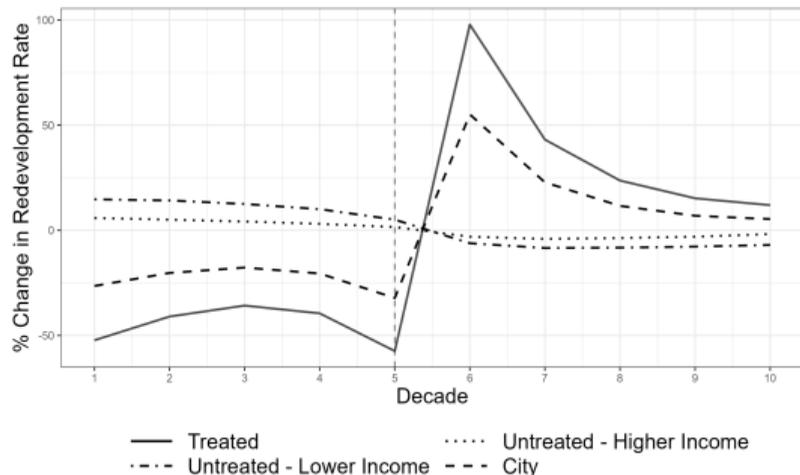


(b) Average Income

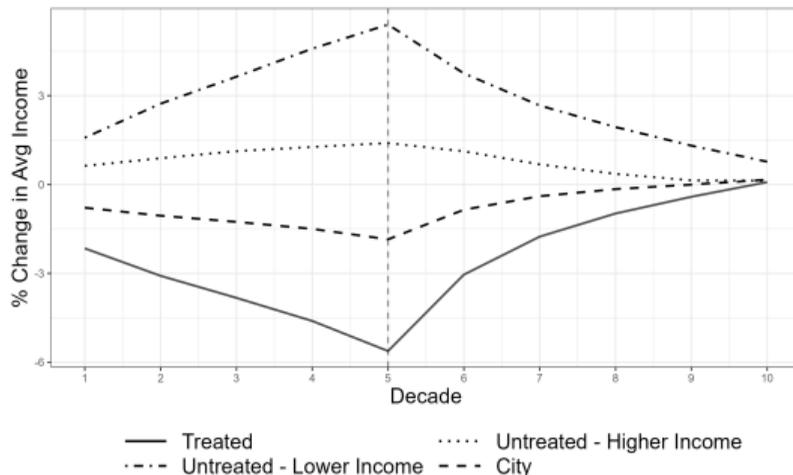
- Redevelopment rate:

- **treated neighborhoods:** decrease by more than half during the policy, increases after the policy
- **untreated neighborhoods:** increases during the policy, decreases after the policy
- greater increase in the untreated, low-income neighborhoods

# The Policy Effects on Redevelopment and Average Income



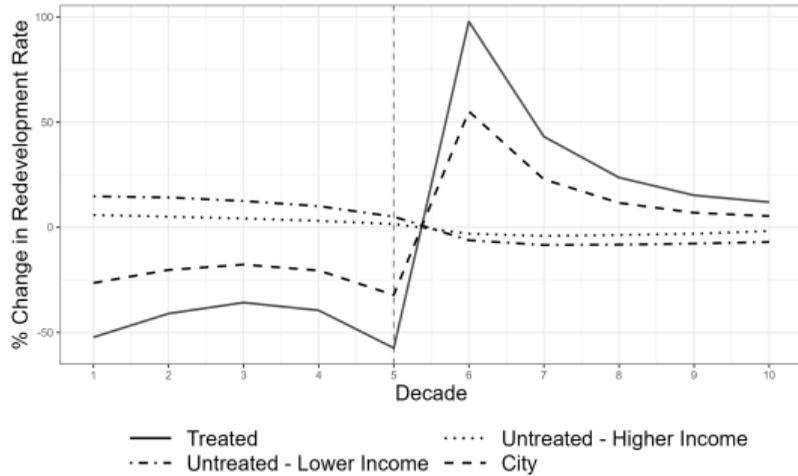
(a) Redevelopment Rate



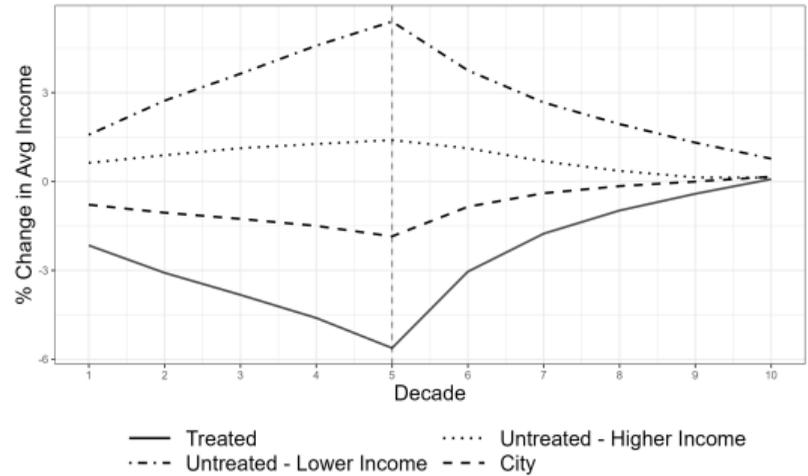
(b) Average Income

- Average neighborhood income: qualitatively similar pattern
  - **treated neighborhoods**: decrease during the policy, increases after the policy
  - **untreated neighborhoods**: increases during the policy, decreases after the policy
  - greater increase in the untreated, low-income neighborhoods

# The Policy Effects on Redevelopment and Average Income



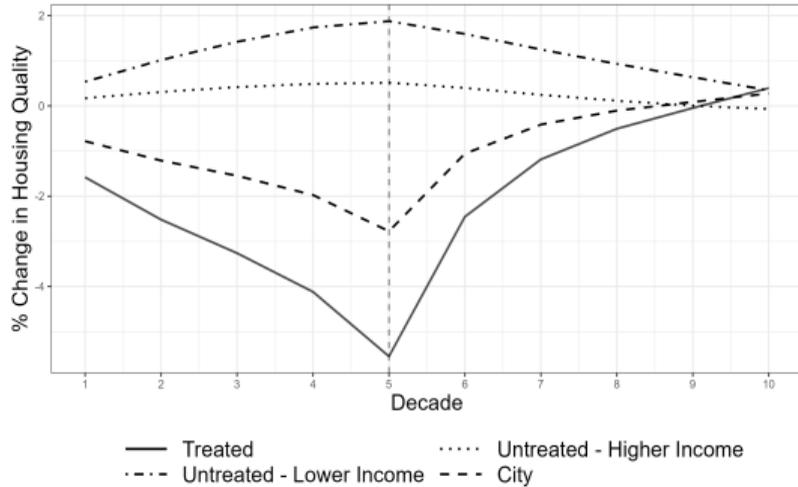
(a) Redevelopment Rate



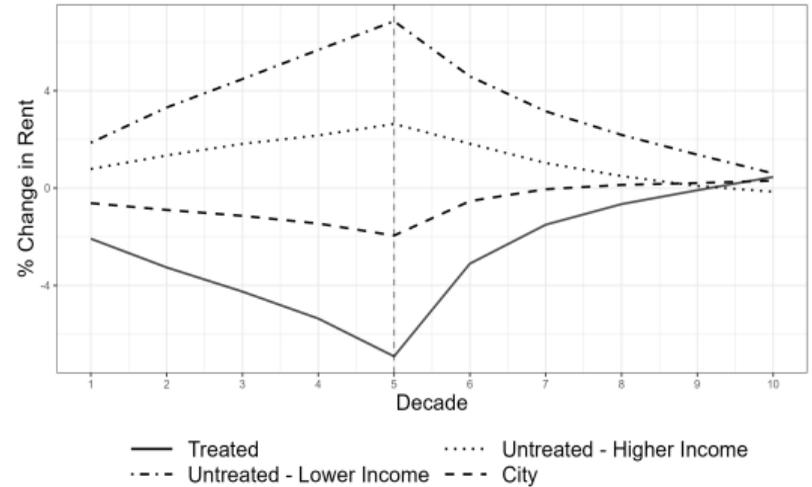
(b) Average Income

- A spatially-targeted teardown tax on low-income neighborhoods:
  - delay redevelopment in treated neighborhoods
  - shift redevelopment and gentrification to untreated neighborhoods
  - average income in the city decreases during the transition

# The Policy Effects on Average Housing Rent Quality



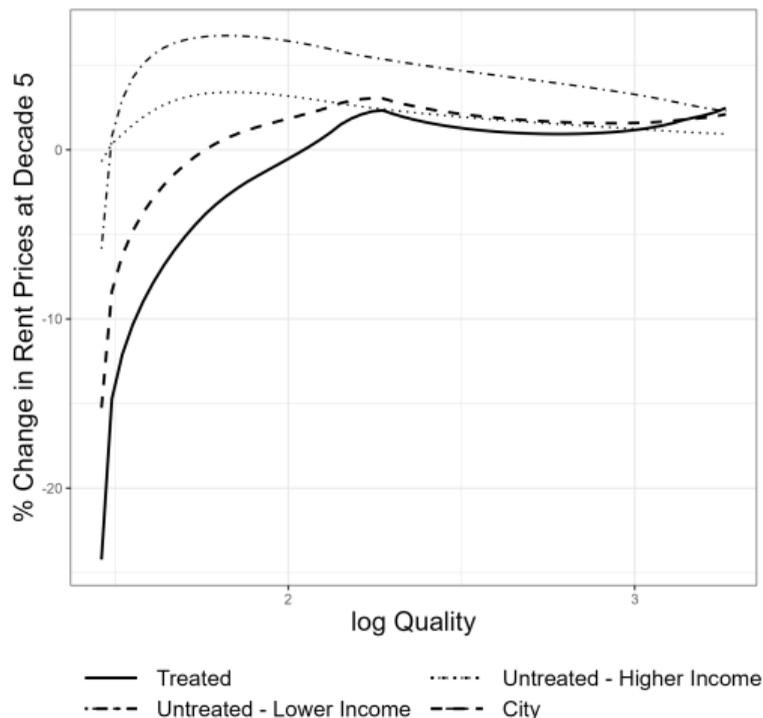
(a) Average Quality



(b) Average Rent

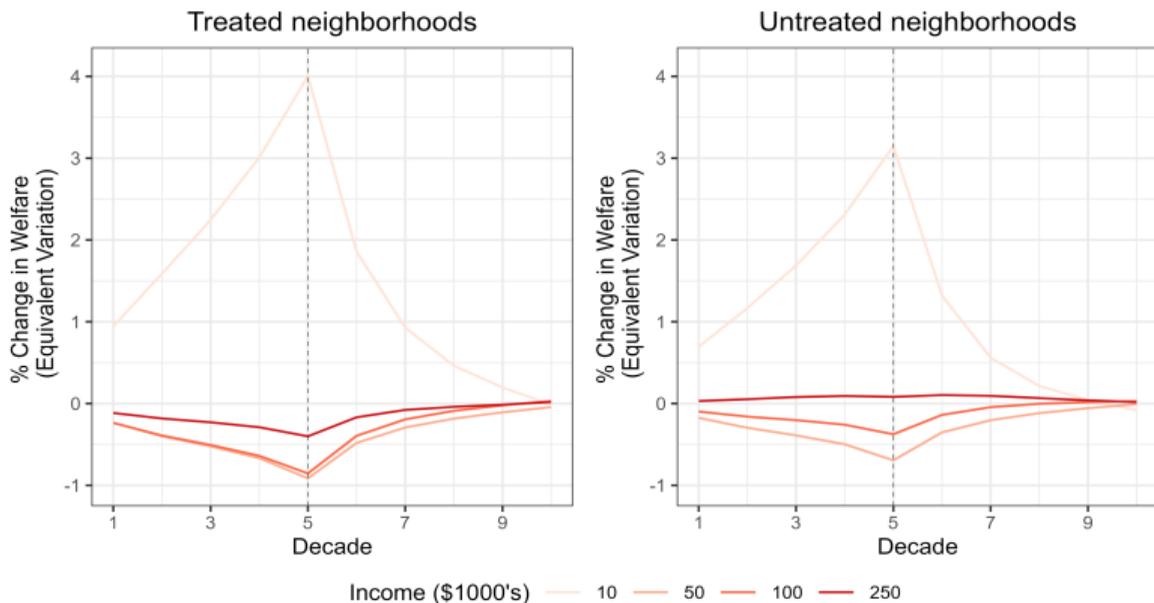
- Avg housing quality and rent declines in the treated nghds and increase in untreated nghds.

# The Policy Effect on the Rent Function



- In addition to average rent, examine the changes in the **rent function** across neighborhoods
- **Hump-shaped changes** in rent along quality dist. in **non-treated nghds**:
  - lack of high-quality supply induces **high-income to downgrade**, generating a “**trickle down**” effect
  - more middle-income hhs move into untreated nghd, **increasing middle-quality demand**
  - these forces push up middle-quality rent

# Welfare Effects across Households by Income and Initial Location



- Significant **heterogeneous welfare effects** across household income and initial location:
  - **low-income hhs** benefit the most, especially those initially in the treated nghds
  - **middle-income hhs** lose the most, due to increases in middle-quality rent
  - **high-income hhs** lose only slightly: small changes in high-quality rent and smaller exp. shares

## **Conclusion**

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## Conclusion

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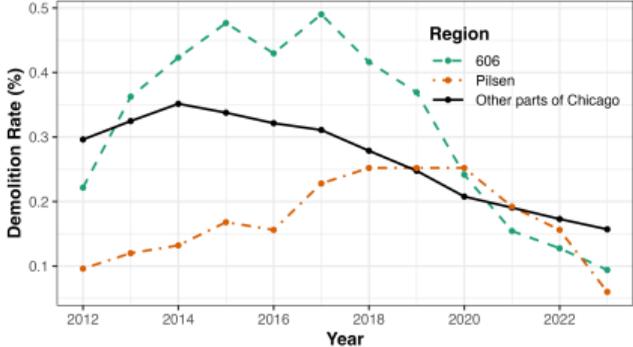
- We empirically and structurally assess a spatially-targeted teardown tax policy.
- While effective at reducing redevelopment locally, the policy has significant and heterogeneous welfare implications. more
  - benefits low-renters at the cost of middle- to high-income renters, especially the middle-income
  - decreases land value in treated areas and increases land value in untreated areas
- The model is useful for studying the long-run effects of housing policies that change quality distribution:
  - assignment within neighborhoods + quantitative spatial model + dynamics
  - e.g., low-income housing tax credit (LIHTC) and public housing demolition

Thank you very much!

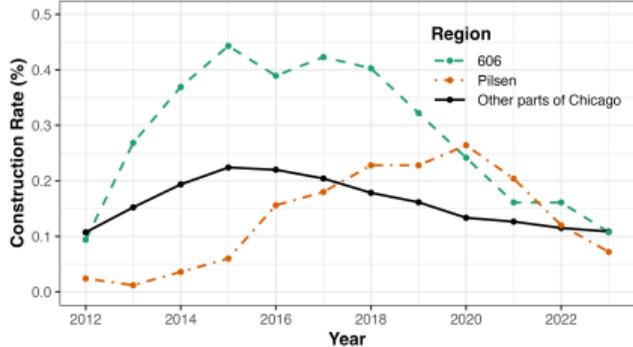
# Appendix

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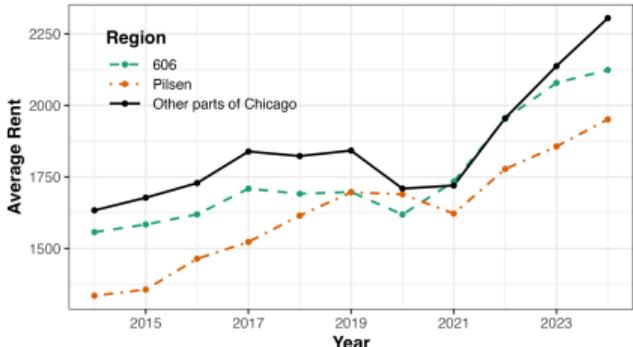
# Redevelopment and Gentrification in the Policy Areas [◀ back](#)



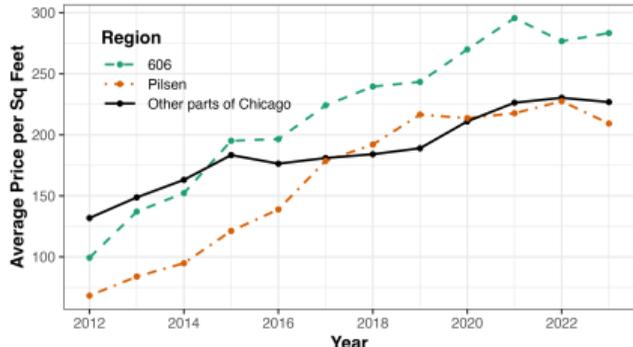
(c) Demolition Rate



(d) Construction Rate

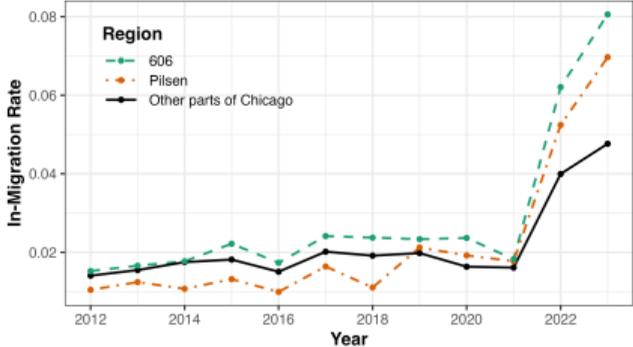


(e) Housing Rent

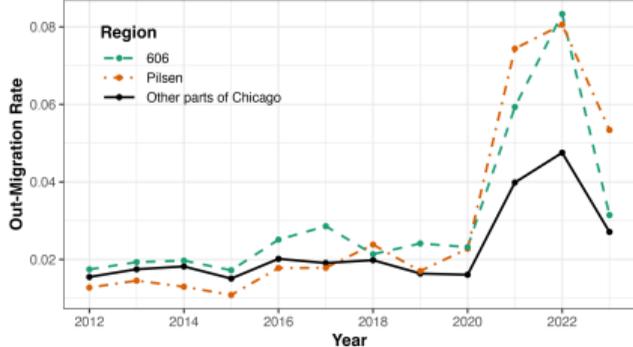


(f) Housing Price

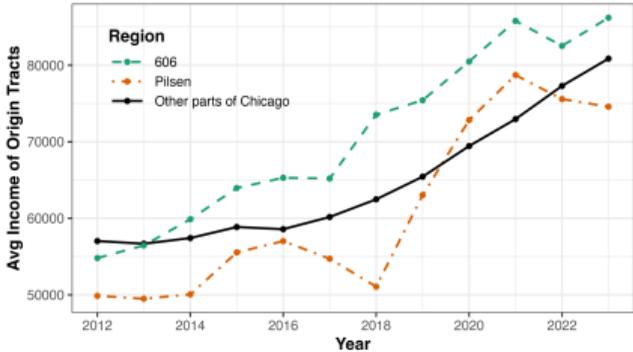
# Redevelopment and Gentrification in the Policy Areas [◀ back](#)



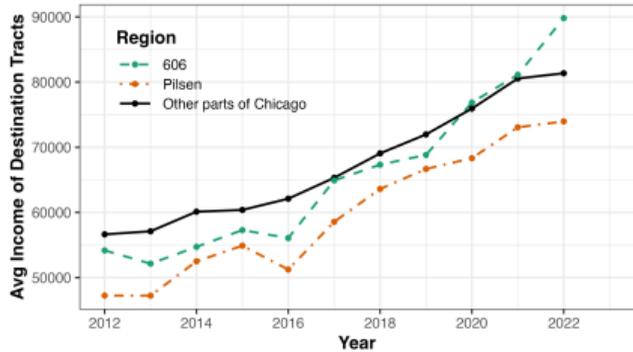
(g) In-migration Rate



(h) Out-migration Rate



(i) Orig. Tract Income for In-migrants



(j) Dest. Tract Income for Out-migrants

## Balance Test (Buffer) [◀ Back](#)

Variable	Treated Area		Control Area		Difference	
	Mean	SD	Mean	SD	Estimate	SE
<b>Panel A: Assessment data (2020)</b>						
Bedrooms	4.57	(2.35)	4.38	(2.19)	0.20	(0.24)
Unit Sq. ft.	2423.36	(1433.72)	2337.09	(1369.41)	86.28	(207.49)
Land Sq. ft.	3201.29	(899.91)	3198.47	(1104.07)	2.81	(233.91)
Building Units	2.14	(1.20)	1.97	(1.16)	0.16	(0.23)
Build Year	1909.87	(39.14)	1916.59	(38.35)	-6.72	(8.35)
<b>Panel B: Transaction data (2015–2020)</b>						
Bedrooms	4.09	(2.17)	3.71	(2.09)	0.38	(0.25)
Unit Sq. ft.	2218.20	(1285.94)	2025.18	(1128.98)	193.01	(170.74)
Land Sq. ft.	3665.93	(2681.31)	3825.20	(2193.57)	-159.27	(289.06)
Building Units	2.72	(2.83)	3.51	(3.77)	-0.79***	(0.10)
Build Year	1929.76	(52.28)	1940.91	(51.00)	-11.15	(11.33)
log(Sale Price)	12.81	(0.62)	12.85	(0.66)	-0.04	(0.03)
<b>Panel C: Rental data (2015–2020)</b>						
Bedrooms	2.24	(0.86)	2.18	(0.76)	0.06	(0.06)
Unit Sq. ft.	1130.35	(416.91)	1160.16	(385.79)	-29.81	(49.49)
Build Year	1898.49	(26.73)	1909.75	(32.40)	-11.26	(8.01)
log(Rent)	7.37	(0.33)	7.49	(0.33)	-0.12**	(0.06)

## Balance Test (Entire City) [◀ Back](#)

Variable	Treated Area		The Rest of Chicago		Difference	
	Mean	SD	Mean	SD	Estimate	SE
<b>Panel A: Assessment data (2020)</b>						
Bedrooms	4.55	(2.33)	3.75	(1.89)	0.80***	(0.00)
Unit Sq. ft.	2393.72	(1413.87)	1875.43	(1235.09)	518.29***	(0.00)
Land Sq. ft.	3217.97	(896.78)	3991.24	(1830.01)	-773.27***	(0.00)
Building Units	2.12	(1.19)	1.46	(0.93)	0.65***	(0.00)
Build Year	1909.76	(38.57)	1932.63	(31.00)	-22.87***	(0.00)
<b>Panel B: Transaction data (2015–2020)</b>						
Bedrooms	4.05	(1.95)	3.37	(1.30)	0.68***	(0.00)
Unit Sq. ft.	2103.75	(942.36)	1670.15	(780.42)	433.60***	(0.00)
Land Sq. ft.	3495.19	(1234.90)	5214.29	(2128.79)	-1719.10***	(0.00)
Building Units	2.60	(2.61)	1.75	(2.27)	0.84***	(0.00)
Build Year	1926.70	(51.02)	1948.95	(32.54)	-22.24***	(0.00)
log(Sale Price)	12.78	(0.62)	12.30	(0.81)	0.48***	(0.00)
<b>Panel C: Rental data (2015–2020)</b>						
Bedrooms	2.12	(0.94)	1.79	(1.06)	0.33***	(0.00)
Unit Sq. ft.	1115.04	(514.36)	1052.04	(517.10)	62.99***	(0.00)
Build Year	1899.03	(27.20)	1916.11	(33.29)	-17.08***	(0.00)
log(Rent)	7.41	(0.36)	7.47	(0.47)	-0.07***	(0.00)

## Robustness on the Buffer Width: Permits [◀ Back](#)

Buffer	Demolition			Construction		
	0.25km (1)	0.5km (2)	1km (3)	0.25km (4)	0.5km (5)	1km (6)
Treat ×						
2009–2011	-0.000 (0.003)	-0.002 (0.002)	-0.002 (0.002)	0.000 (0.002)	-0.002 (0.002)	-0.003* (0.002)
2012–2014	0.002 (0.004)	0.001 (0.003)	-0.002 (0.002)	0.004 (0.003)	0.003 (0.002)	0.000 (0.002)
2015–2017	0.005 (0.004)	0.001 (0.003)	0.001 (0.002)	0.003 (0.004)	-0.000 (0.003)	0.000 (0.002)
2018–2020	-	-	-	-	-	-
2021–2023	0.002 (0.003)	-0.004** (0.002)	-0.004** (0.002)	0.001 (0.003)	-0.003 (0.002)	-0.004** (0.002)
Building FE	Yes	Yes	Yes	Yes	Yes	Yes
Period × Neighborhood FE	Yes	Yes	Yes	Yes	Yes	Yes
$F_{xt}$ (Lon, Lat)	Yes	Yes	Yes	Yes	Yes	Yes
Num. obs.	30,985	58,055	95,025	30,985	58,055	95,025

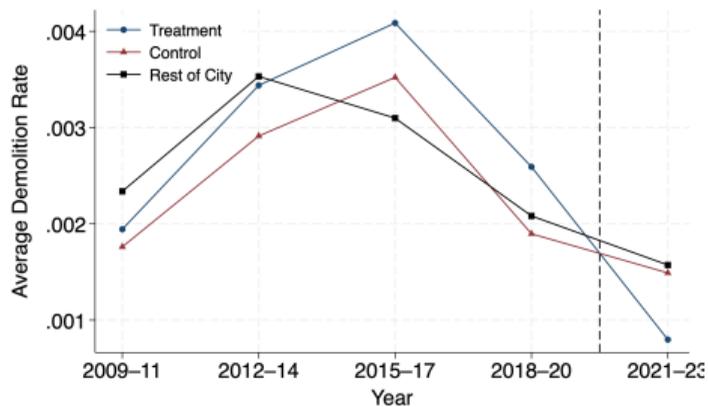
## Robustness on the Buffer Width: Displacement [◀ Back](#)

Buffer Width	Neighborhood-level			Address-level		
	0.25km (1)	0.5km (2)	1km (3)	0.25km (4)	0.5km (5)	1km (6)
Treat ×						
2018	0.005 (0.028)	-0.023 (0.022)	-0.020 (0.018)	-0.007 (0.030)	-0.024 (0.025)	-0.027 (0.020)
2019	0.039 (0.029)	-0.003 (0.023)	-0.006 (0.017)	0.034 (0.029)	-0.007 (0.024)	-0.009 (0.018)
2020	-	-	-	-	-	-
2021	0.053 (0.032)	0.028 (0.028)	0.007 (0.022)	0.055 (0.034)	0.030 (0.030)	0.008 (0.024)
2022	0.044 (0.035)	-0.015 (0.029)	-0.002 (0.021)	0.055 (0.035)	-0.009 (0.031)	-0.002 (0.022)
2023	0.011 (0.035)	-0.029 (0.026)	-0.039* (0.020)	0.021 (0.035)	-0.031 (0.029)	-0.041* (0.022)
Individual FE	Yes	Yes	Yes	Yes	Yes	Yes
Period × Neighborhood FE	Yes	Yes	Yes	Yes	Yes	Yes
$F_{xt}$ (Lon, Lat)	Yes	Yes	Yes	Yes	Yes	Yes
Num. obs.	4,194	7,775	13,809	4,194	7,775	13,809

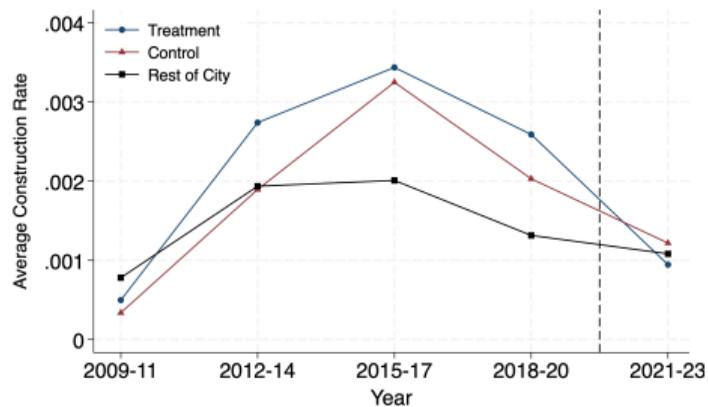
## Robustness on the Buffer Width: Rental and Sales Prices [◀ Back](#)

Buffer	Log Rent			Log Sale		
	0.25km (1)	0.5km (2)	1km (3)	0.25km (4)	0.5km (5)	1km (6)
Treat ×						
2018	0.016 (0.015)	0.009 (0.041)	0.037 (0.021)	0.015 (0.059)	0.024 (0.040)	0.072* (0.040)
2019	-0.003 (0.015)	-0.004 (0.010)	-0.002 (0.009)	0.015 (0.059)	0.008 (0.038)	0.027 (0.035)
2020	-	-	-	-	-	-
2021	-0.013 (0.015)	-0.019 (0.010)	-0.007 (0.008)	-0.043 (0.043)	-0.011 (0.029)	0.003 (0.024)
2022	-0.020 (0.015)	-0.011 (0.011)	-0.004 (0.010)	-0.008 (0.065)	-0.053 (0.040)	-0.048 (0.029)
2023	-0.018 (0.016)	-0.018 (0.011)	-0.010 (0.010)	0.039 (0.073)	-0.004 (0.040)	-0.004 (0.031)
Housing Characteristics	Yes	Yes	Yes	Yes	Yes	Yes
Unit FE	Yes	Yes	Yes	No	No	No
Period × Neighborhood FE	Yes	Yes	Yes	Yes	Yes	Yes
$F_{xt}$ (Lon,Lat)	Yes	Yes	Yes	No	No	No
Num. obs.	8,505	13,997	21,889	2,463	4,507	7,671

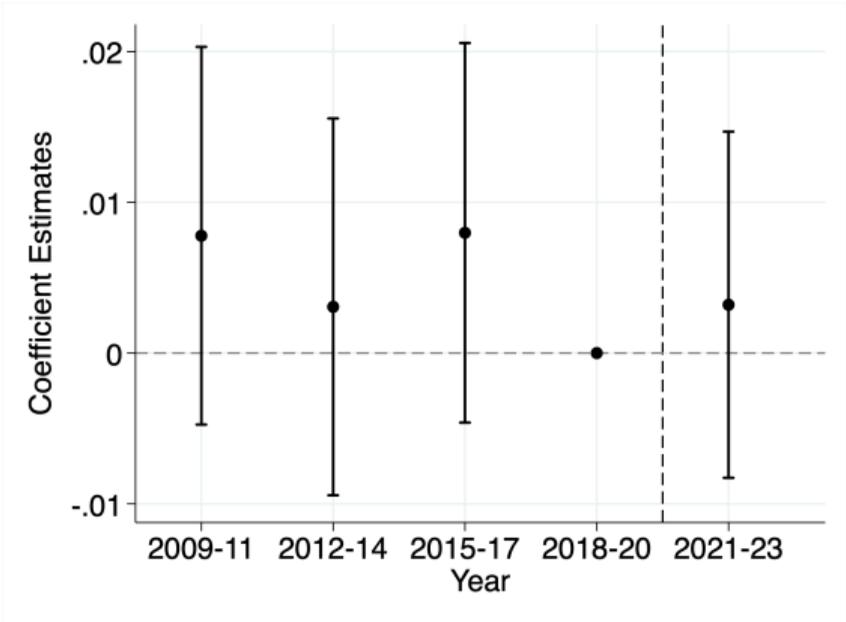
# Avg Demolition and Construction Rates [◀ Return](#)



(a) Demolition Rate

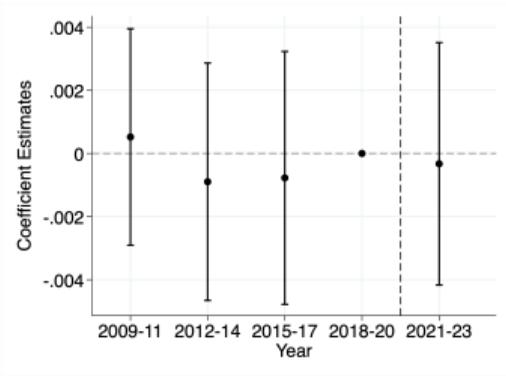


(b) Construction Rate

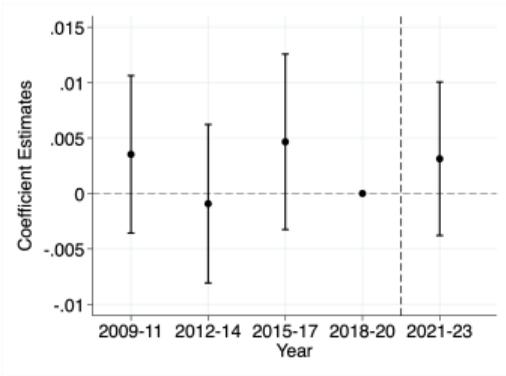


(a) All Renovation Permits

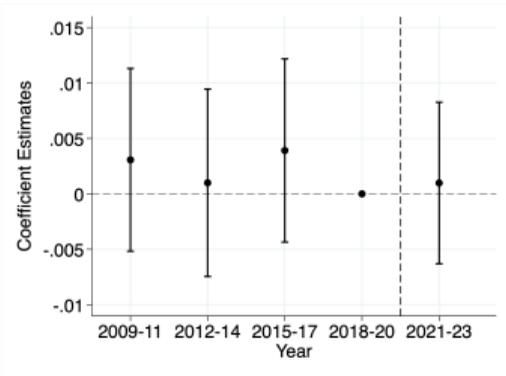
# Renovation Permits by Type [◀ Back](#)



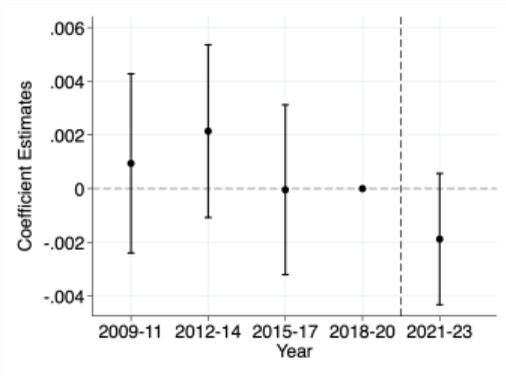
(b) Addition Permits



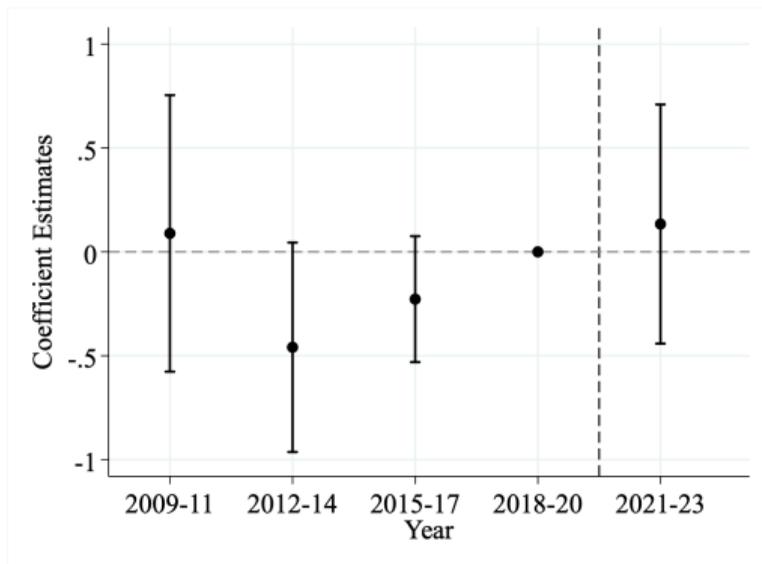
(c) Remodeling Permits



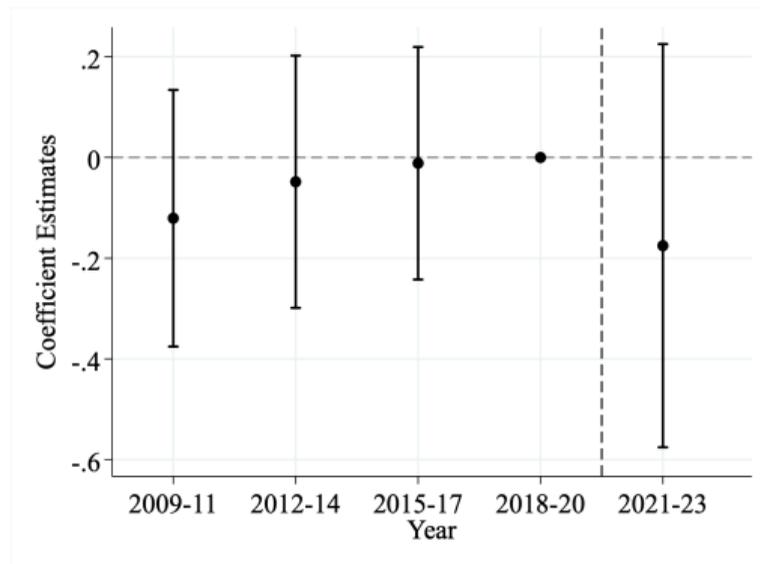
(d) Repairing Permits



(e) Deconversion Permits

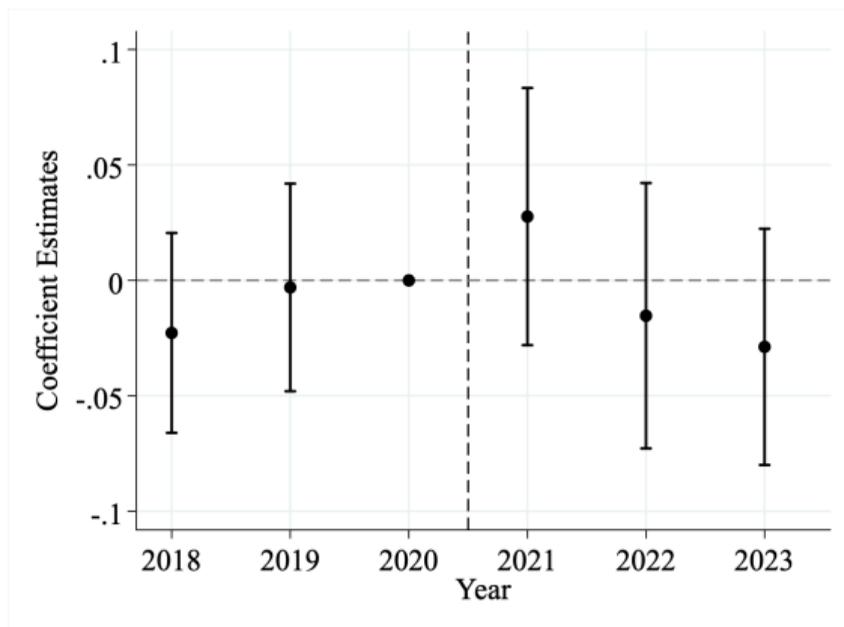


(a) Demolition Permits



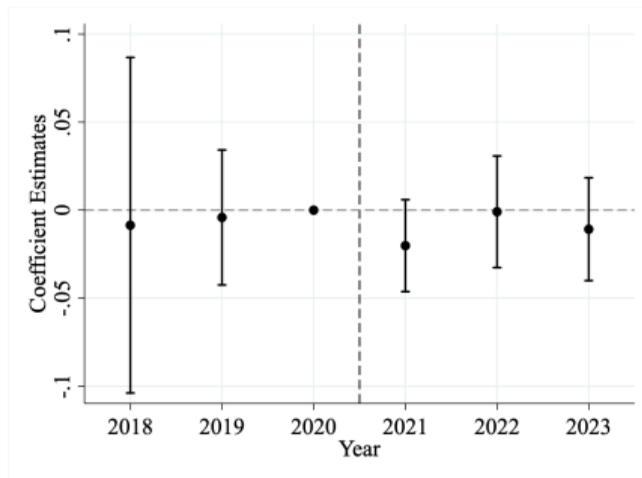
(b) All Permits

## Finding II: Displacement [◀ Back](#)

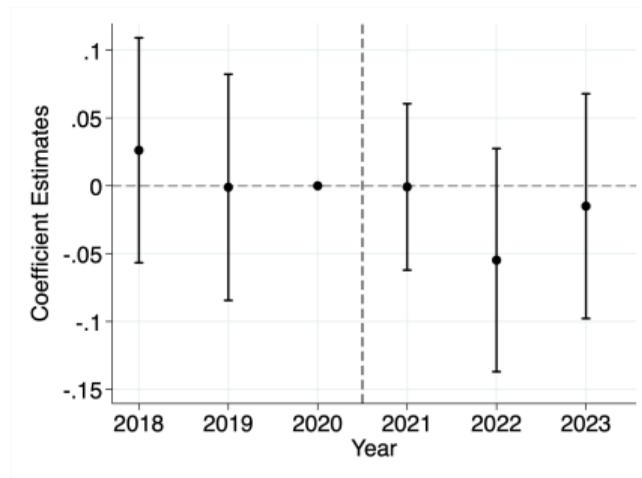


- Keep a panel of individuals who have stayed in the treater/control area for from 2014–2018
- Define displacement as leaving the 500-meter buffer area address
- Negative yet non-significant result on displacement

## Finding III: Housing Rent and Price [◀ Back](#)

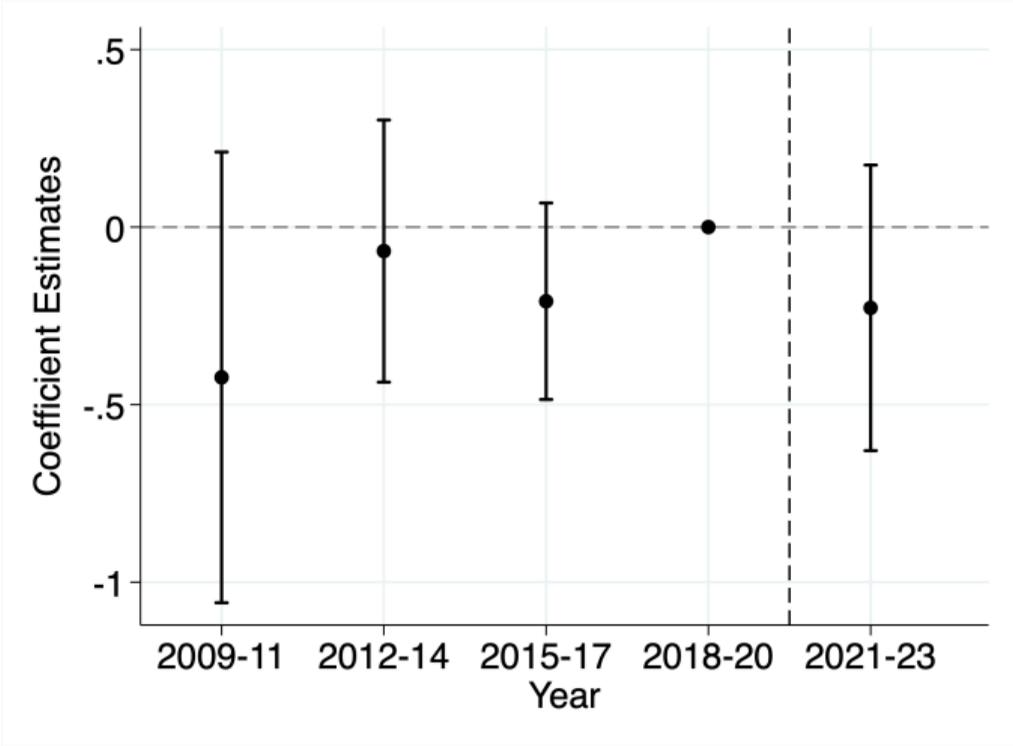


(a) Rental Price

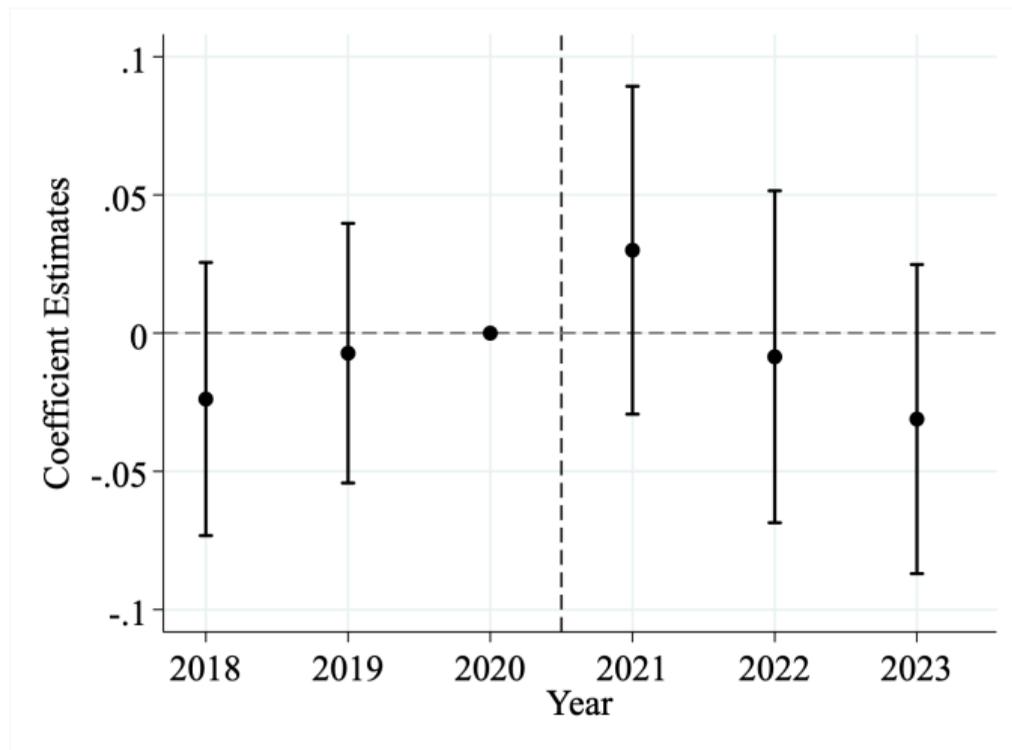


(b) Sales Price

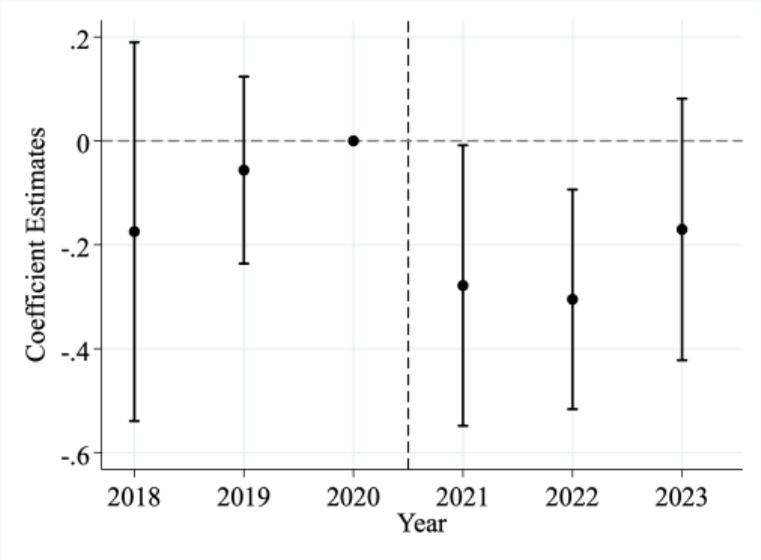
- Negative yet insignificant effects on housing rent and sales prices.
  - The policy is too short to change the housing stock significantly.
- The parallel pre-trends and null policy effects also indicate that there was lack of anticipatory responses before the policy and no expectations of its extension.



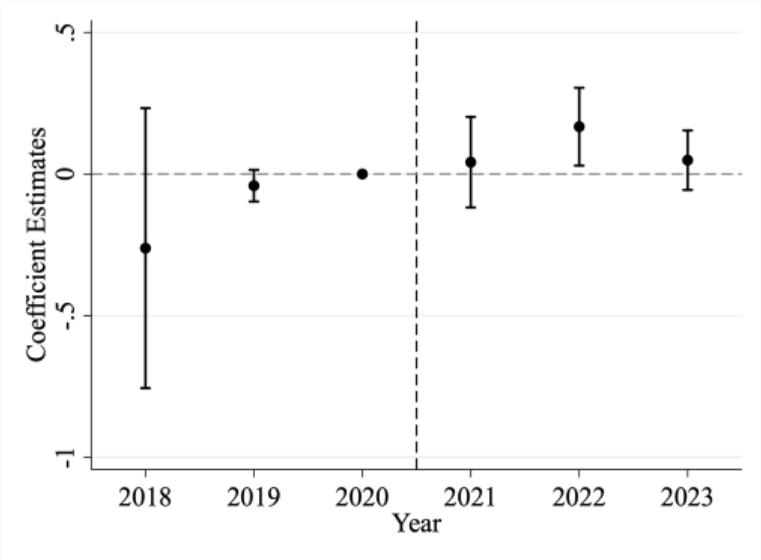
## Address-Level Displacement [◀ Back](#)



# Composition of Transacted and Rental Properties [◀ Back](#)



(a) Build Age (Sales)



(b) Build Age (Rent)

## Quality Estimation [◀ Back](#)

<i>Dependent var:</i>	Log Rental Price		
Building age	-0.0020	-0.0019	-0.0021
Bedrooms	0.1477	0.1571	0.1572
Bedrooms <sup>2</sup>	-0.0116	-0.0200	-0.0129
Bathrooms	0.1789	0.1715	0.1637
Bathrooms <sup>2</sup>	-0.0201	-0.0201	-0.0199
Unit area (sq. ft.)	0.2825	0.2837	0.2880
Lot area (sq. ft.)	-0.0071	0.0061	-0.0120
Lot × unit area	0.0105	-0.0068	-0.0061
Rank of past sale price			0.0020
Rank of past sale price <sup>2</sup>			-0.0000
Heating and Porch Type	Yes	Yes	Yes
Exterior Wall and construction quality	Yes	Yes	Yes
Number of Floors	Yes	Yes	Yes
Type of Structure	Yes	Yes	Yes
Neighborhood FE	Yes	Yes	Yes
Num Obs	17,212	11,333	11,333
R <sup>2</sup>	0.87	0.87	0.87

## The Effect of Redevelopment on Income Sorting [◀ Back](#)

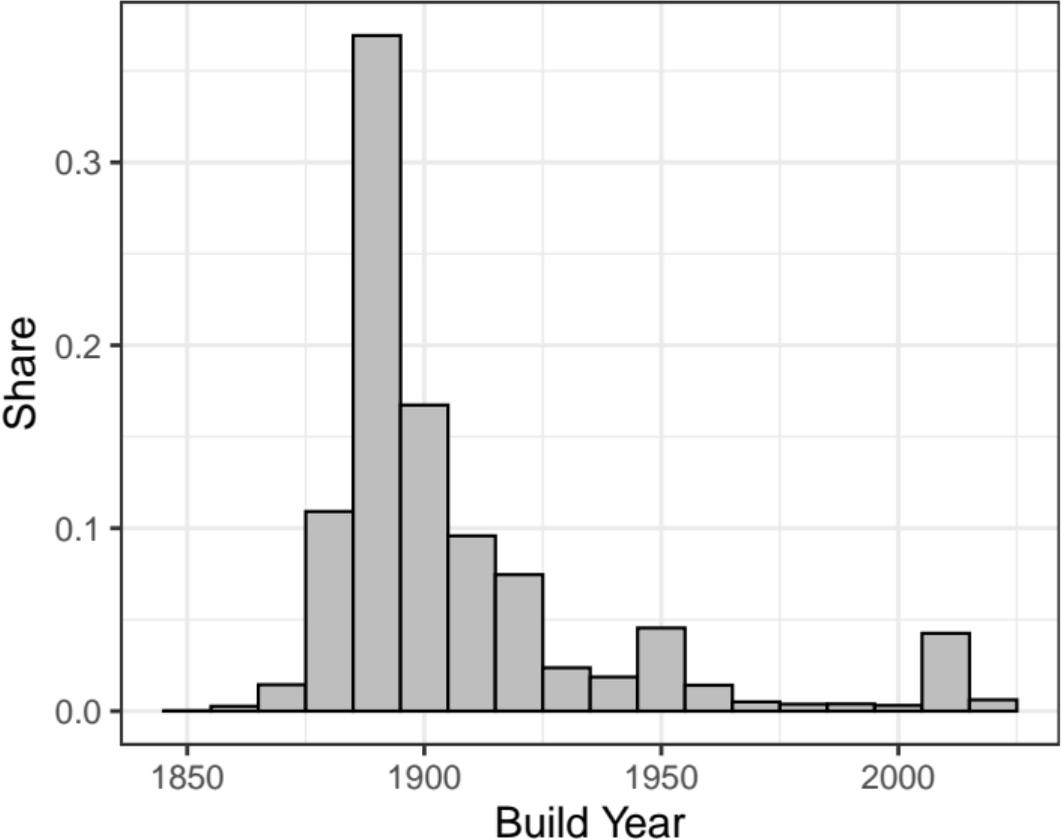
- To estimate the effect of housing redevelopment on income sorting, we run the following block-group-level regression:

$$\Delta \log \text{Median Income}_g = \beta_0 + \beta_1 \Delta \text{Median Building Age}_g + \beta_2 X_g + \varepsilon_g$$

where

- $g$  represents a block group,  $\Delta$  represents 2009-2019 changes
- $X$  is a set of control variables
- We are interested in  $\beta_1$ :  $\beta_1 < 0$  means high-income hhs sort into nghds with newer housing
- Instrumental variable: Bartik-style IV  $\times$  the share of housing units built before 1910.
  - Intuition: among nghds that had positive labor demand shocks, those with a greater share of old houses will redevelop more
  - similar to the instrumental variable idea in Diamond (2016)

# Distribution of Build Year of Redeveloped Buildings

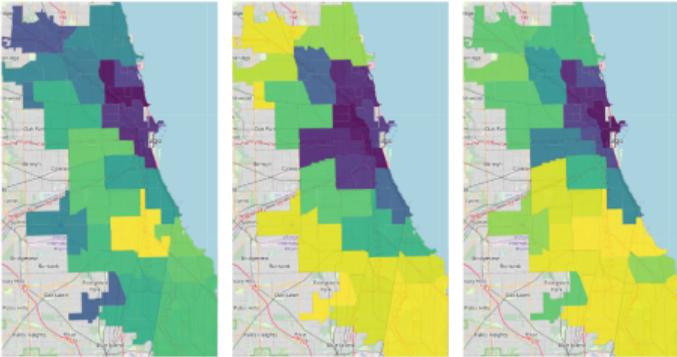


**Table 1:** Change in Building Age and Income

	(1)	(2)	(3)	(4)
	$\Delta \log \text{ Income}$			
$\Delta \text{ Median Building Age}$	-0.068*** (0.012)	-0.086*** (0.015)	-0.107*** (0.036)	-0.105** (0.046)
$\Delta \log \text{ Employment}$	-0.009 (0.037)	-0.052 (0.036)	-0.008 (0.038)	-0.053 (0.036)
Initial Median Building Age	-0.001 (0.001)	-0.003*** (0.001)	-0.001 (0.001)	-0.003*** (0.001)
Initial log Income		-0.269*** (0.028)		-0.276*** (0.030)
Observations	2,268	2,268	2,268	2,268
$R^2$	0.038	0.143	0.025	0.140
Specification	OLS	OLS	IV	IV
KP F-Stat	.	.	29.7	38.2

# Neighborhood-level Characteristics and Rent Function Estimates

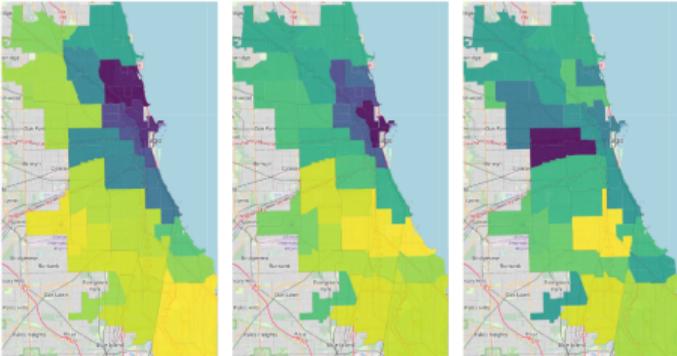
◀ Back



Log Household Income  
2.36 2.42 2.44 2.48

Average Build Year  
1963 973 983 990

Log Rent  
7.2 7.4 7.6 7.8 8.0



Log Quality  
2.8 2.7 2.6 2.5 2.4

FE  
7.2 7.4 7.6 7.8 8.0

Slope  
0.8 1.0 1.2 1.4

## Estimating the Rent Function back

- Assume a uni-dimensional quality index as a function of housing characteristics:

$$q_{it} = -\delta \times \text{Age}_{it} + X_{it}\beta + \epsilon_{it}^q$$

- $\delta$  is the [depreciation rate](#),  $X_{it}$  is other observed housing char.,  $\epsilon_{it}^q$  is unobserved quality
- control for past sales price to account for unobserved quality (Diamond and Diamond, 2024)

## Estimating the Rent Function back

- Assume a uni-dimensional quality index as a function of housing characteristics:

$$q_{it} = -\delta \times \text{Age}_{it} + X_{it}\beta + \epsilon_{it}^q$$

- $\delta$  is the **depreciation rate**,  $X_{it}$  is other observed housing char.,  $\epsilon_{it}^q$  is unobserved quality
  - control for past sales price to account for unobserved quality (Diamond and Diamond, 2024)
- Specify a **log-linear empirical rent function** using merged **RentHub and assessment data**:

$$\log P_{it} = \log v_{1x} + v_{2x} \left[ -\delta \times \text{Age}_{it} + X_{it}\beta \right] + v_{2x} \log \epsilon_{it}^q \quad (11)$$

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## Estimating the Rent Function back

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- Estimate equation (11) using NLS: result
  - $\delta = 0.21\%$  ( $0.35\%$  by Rosenthal (2014)), recover  $q_{it}$  with  $\hat{\delta}$  and  $\hat{\beta}$

## Redevelopment Elasticity $\sigma$ back

- We set the **housing supply elasticity**  $\sigma$  to match the **DiD estimate of the teardown tax**:

$$\underbrace{\Delta \log \frac{p}{1-p}}_{\text{Treatment effect on Demolition: } -0.90} = \sigma \times \underbrace{\Delta[V^R - V^N]}_{\text{Teardown tax: } \$15,000}$$

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- teardown tax was announced to be **temporary** ...
  - so it does **not capitalized** into housing prices, as we show in the **empirical results**
- Obtain  $\hat{\sigma} = \frac{-0.90}{-15} = 0.06$  per thousand dollars

## Unit Supply Elasticity $\gamma$ [back](#)

- Landlord's housing supply decision conditional on redevelopment:

$$\max_h -\Omega_x \hat{q} h^\gamma - F_{\hat{q}x} + \frac{1}{\sigma_c} \xi_{it}^R + \beta \underbrace{\mathbb{E}_{\hat{q}_{t+1}} V_{i,t+1}(\hat{q}_t, h, \hat{q}_{t+1})}_{\text{Exp. building value at completion}}$$

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- Obtain the estimating equation from the FOC

$$\log h_{it+1} = \Gamma + \frac{1}{(\gamma - 1)} \left( \underbrace{\log \frac{\partial \tilde{V}_{i,t+1}(q_{it+1}, h)}{\partial h}}_{\text{Observed Unit Value}} - \log q_{it+1} \right) - \frac{1}{(\gamma - 1)} \left( \log \Omega_x - \epsilon_{it+1}^\gamma \right) \quad (12)$$

- Proxy marginal expected value with **observed value per housing unit**
- Use employment RMA Bartik shock as instrument for unit values

**Table 2:** Estimation of the housing supply elasticity

<i>Dependent Variable:</i>	Log(Housing Units)			
	OLS	IV	OLS	IV
	(1)	(2)	(3)	(4)
Log(Price Per Unit)	-0.114*** (0.018)	0.068* (0.040)		
Log(Adj. Price Per Unit)			-0.037* (0.022)	0.091* (0.052)
Num. obs.	3304	3304	3304	3304
R <sup>2</sup>	0.155	-0.059	0.076	0.007
First Stage F-stat		13.1		9.5

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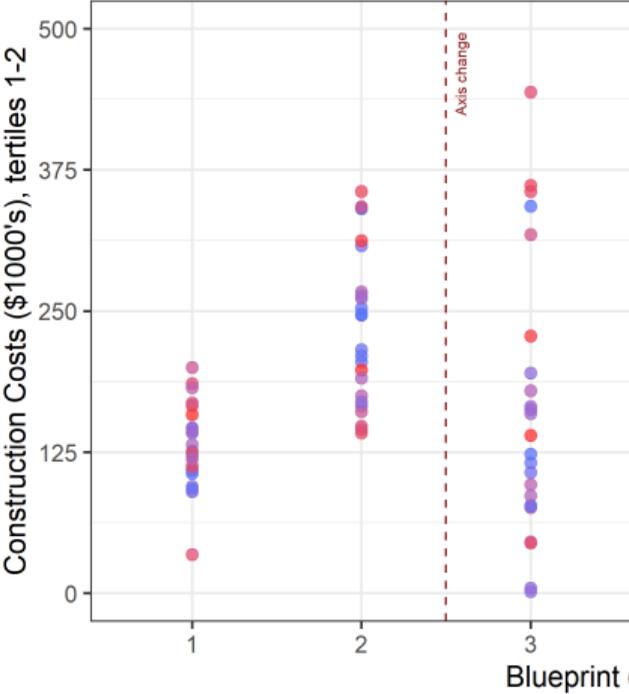
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- similar to the unit supply elasticity 0.03 (0.03) estimated in Baum-Snow and Han (2024)

# Estimated Construction Cost Parameters

◀ Back

### Fixed construction costs



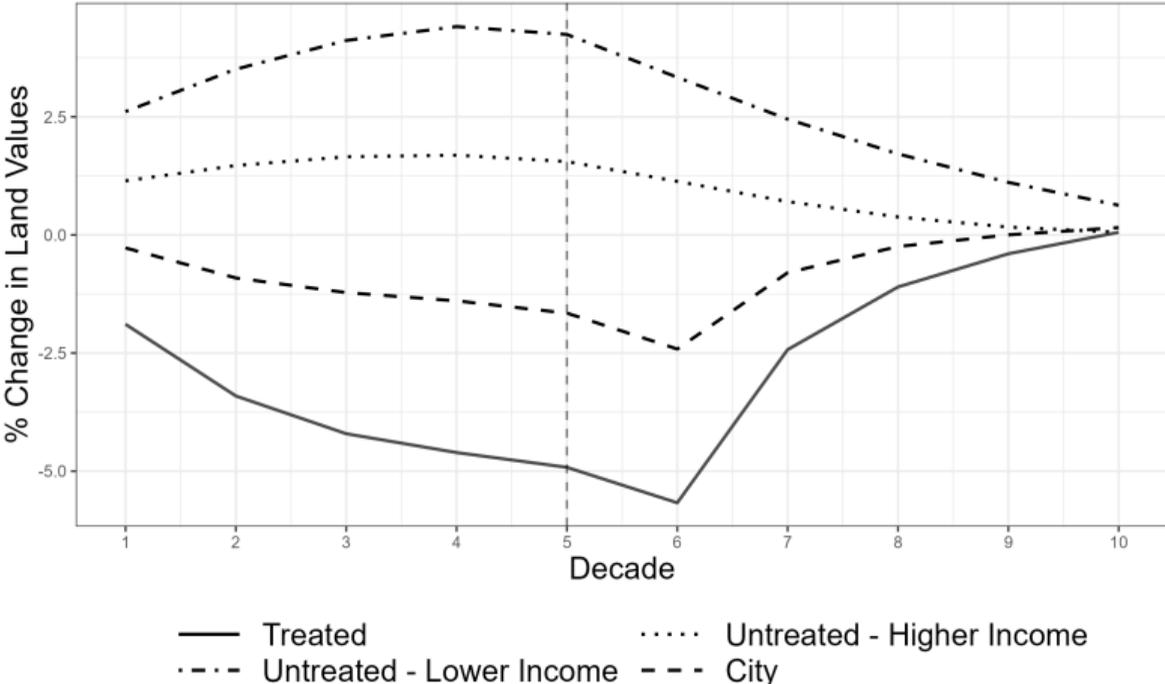
### Total construction costs

## Calibration of Other Parameters [back](#)

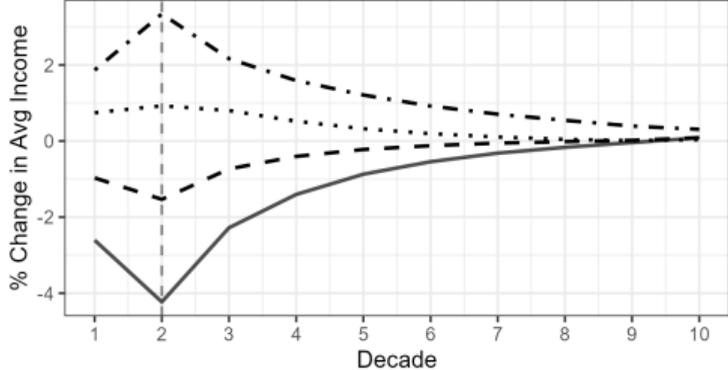
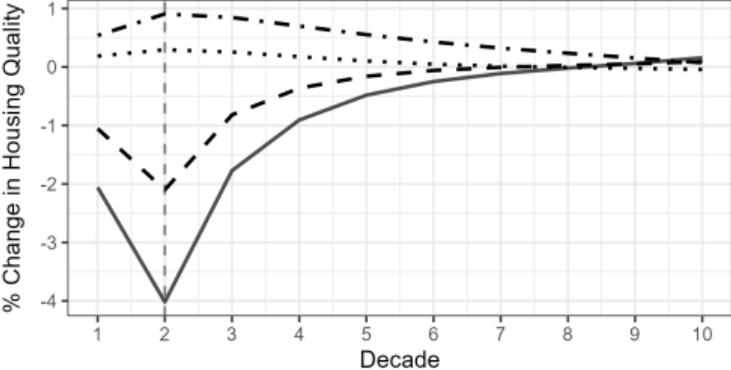
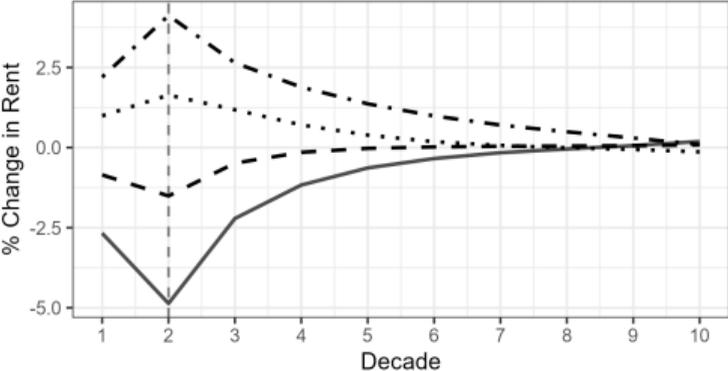
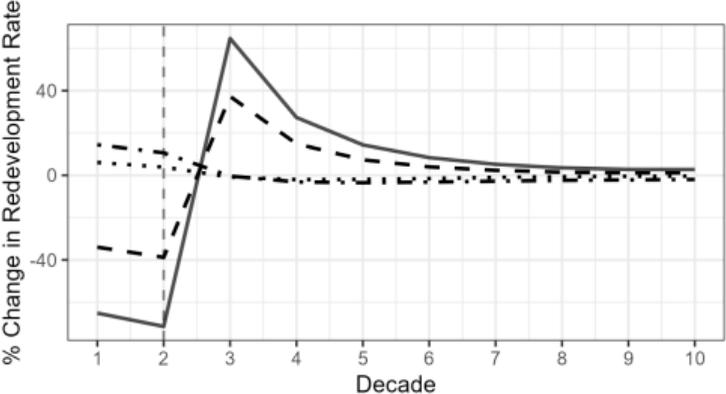
- Calibrate remaining parameters to target three sets of empirical moments **in the steady state**:
  1. nghd rent functions and quality distribution (from the hedonic regression)
  2. nghd population and income distributions (ACS data)
  3. Expenditure shares on rent by income decile (ACS microdata)

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  1. nghd rent functions and quality distribution (from the hedonic regression)
  2. nghd population and income distributions (ACS data)
  3. Expenditure shares on rent by income decile (ACS microdata)
- **Demand-side parameters:**
  - Choose  $\alpha$  and  $\bar{q}$  to target expenditure shares at estimated rent functions
  - Exogenous amenities  $\bar{A}(x, z)$  rationalize neighborhood population and income distributions
  - Choose  $\sigma_x = 8.5$  (Baum-Snow and Han, 2024),  $\eta = 0.24$  (Macek, 2024),  $\tau = 0.75$ ,  $\beta = 0.97$
- **Supply-side parameters:**
  - Choose fixed costs at each blueprint level  $F_{\hat{q}x}$  to target estimated quality distribution  $H(q, x)$
  - Variable cost  $\Omega_x$  to target average housing units per parcel Construction Costs
  - Use redevelopment observed in the data to estimate unit supply elasticity  $\gamma$



# Effects of a 20-year Teardown Tax Policy ◀ back



- **Source of inefficiency:** arises from endogenous amenities, i.e., households do not internalize how their location choices affect neighborhood quality.
  - over-sorting of low-income households into high-income neighborhoods

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  - politically infeasible: would raise segregation and have adverse social consequences.
- **Policy implications for housing:**
  - encourage redevelopment in high-income rather than restrict it in low-income neighborhoods.
  - taxing redevelopment is undesirable: high-quality housing eventually filters down.
  - prefer redistribution without distorting supply (e.g., housing vouchers to displaced households).